

"We recently had the pleasure of working with Philip Nastasi to buy our first home, and we couldn't be happier with the experience. From start to finish, Phil was incredibly knowledgeable and guided us through every step of the process. He took the time to understand our needs and preferences, always ensuring that our priorities were his priorities when working with the seller's agent. One of the things that stood out to us was his strong relationships with reliable and thorough inspectors, ensuring we were always well-informed about the condition of the home. Without Phil's rolodex, we wouldn't have been able to find a foundation inspector with availability to come inspect our prospective home during the contingency period. Phil's negotiation skills were also top-notch—he successfully advocated for us throughout the process and managed to secure substantially all of the requested repairs for us. Beyond his expertise, Phil made what would have been a stressful experience truly enjoyable. His professionalism, attention to detail, and commitment to our satisfaction and addressing our concerns made all the difference. We are so grateful for his hard work and highly recommend him to anyone looking for a knowledgeable, dedicated, and trustworthy realtor."

> John Kontolefas 11947 Beatrice St Los Angeles, CA 90230